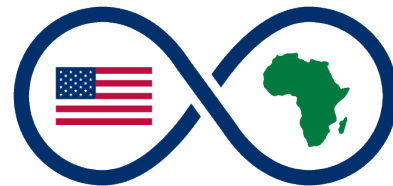


PROSPER AFRICA

A U.S. TRADE AND INVESTMENT INITIATIVE



**Investing in Africa's Digital Infrastructure
Company Deal Book**





Table of Contents: Companies Profiled

- **Surflink Communications (Ghana)**
 - **Ubunutu Towers (Uganda)**
 - **Vanu (Rwanda)**
- 



Provider of high-speed broadband services to retail and commercial customer segments across Ghana.

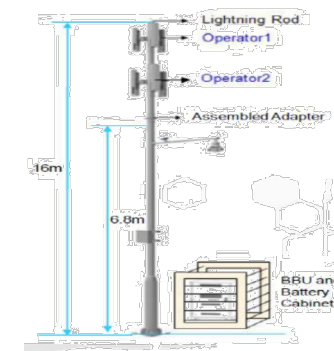
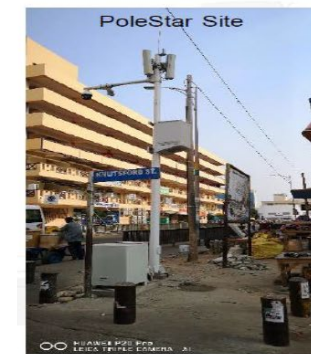
Country/Region	Ghana
Sector	ICT (Broadband Provider)
Fundraise	Raising capital to expand its existing retail focused business to provide wholesale services to Ghana's incumbent Mobile Network Operators
Description	First to launch 4G LTE data services in Ghana in 2014, Surfline is a telecom company which provides high-speed broadband services to individual consumers and businesses within Accra, Tema and Takoradi areas in Ghana. The company launched with the largest number of cell sites for a 4G business in Africa and currently has about 277 sites in Ghana. Surfline offers various data / bundle plans to different customer segments including unlimited bundle and unlimited night bundle. The company sells its services through three main channels: mobile money, MySurfline Portal, and physical Surfline stores.
Management	Martin Lossie (CEO)
Select Partners	 





Operator of passive infrastructure and tower sites across Uganda with plans to expand into other East African markets.

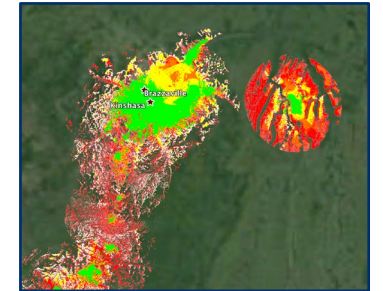
Country/Region	Uganda
Sector	ICT (Infrastructure)
Fundraise	Raising capital for CapEx
Description	Developer and operator of passive infrastructure and tower sites across the whole of Uganda with the ambition to expand into other East African Markets. The target customers are mobile telecommunication operators. Ubuntu Towers provides a range of services including rooftop sites, in-build solutions, street pole sites and greenfield sites.
Management	Geoffrey D. Oketayot (Co-Founder and CEO) Ronald Onzia (Co-Founder and Chief Operations Officer) George Ssamula (Co-Founder and Chief Legal Officer)
Select Partners	  





Global provider of turnkey mobile communications solutions that allow Mobile Network Operators (“MNOs”) to serve off -grid markets.

Country/Region	Rwanda
Sector	ICT and Digital Economy
Fundraise	Raising capital to support the build out of Vanu’s coverage as a service offering across Africa
Description	Founded in 1998, Vanu is a global provider of turnkey mobile communications solutions that allow MNOs to serve off -grid markets. Vanu helps close the digital divide by providing cellular mobile connectivity to remote, off-grid markets that have not had opportunities to seize the economic, social and cultural advantages generated by cellular coverage. Built to minimize costs for power, backhaul and maintenance, Vanu’s equipment, tools and services enable MNOs to provide off-grid coverage profitably. Vanu also developed the Anywave® Base Station. Anywave was the first software defined radio certified by the U.S. Federal Communications Commission (FCC).
Target Close	December 2021



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